

PLEASE MAIL REGISTRATION & FEE TO:

Karen Galloway  
Portsmouth Fire Department  
1529 Gallia Street  
Portsmouth, Ohio 45662



**NAME:**

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**ADDRESS:**

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**EMAIL:**

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**ORGANIZATION:**

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\$50.00 Registration Fee Enclosed

**LODGING:**

Holiday Inn  
711 2<sup>nd</sup> Street  
Portsmouth, Ohio 45662  
\$104.25/night

**SEMINAR LOCATION:**

Shawnee State University  
University Center  
Sodexo Ballroom West  
940 2nd Street  
Portsmouth, Ohio 45662

Parking on the east side  
of the building



# SOFAIA

presents

## KINESIC IDENTIFICATION OF CRIMINALS

**3 Day Seminar**

March 6-8, 2013  
Shawnee State University  
Portsmouth, Ohio

# KINESIC IDENTIFICATION OF CRIMINALS

**DAY 1 - March 6 (8:00 am – 5:00 pm)**

## **INTRODUCTION TO KINESIC THEORY**

### **Outline and Overall Explanation of Kinesic Principles**

- **Look Profiling (i)**  
How to recognize and identify certain distinct physical characteristics and mindsets and how to approach identified subjects
- **Look Profiling (ii)**  
Physical and mental profiles of Personality Disorder Types (e.g. Schizophrenic, Psychopath, Clinically Depressed, OCD, Brain Diseased Personality, Phallic Male, Hysterical Female, etc.)
- **Look Profiling (iii)**  
Profiles and 'Psychic Coding' of criminals (e.g. Thief (Professional, Opportunistic and Semi-Opportunistic), Kleptomaniac, Car Thief, Arsonist Types, Child Molester/Pedophile Types, Gang Members, Terrorists, etc.)

**DAY 2 – March 7 (8:00 am – 5:00 pm)**

## **30 SECOND LOOK PROFILING**

### **Workshop**

- **Emotional / Non-Emotional Approach**  
Subjects' appearance and attitude when first approached, reactions when eye contact is made
- **Non Verbal Behaviors or Body Language**  
Body Language Signals, their meaning and how to use them. Preconfession poses, checklist comparison, behaviors of truthful and deceptive subjects
- **Tactics of Manipulation**  
How the subject tries to deceive you
- **Verbal Behaviors**  
The use of specific language and particular words, vocal characteristics

**DAY 3 - March 8 (8:00 am – 5:00 pm)**

## **OBSERVATION PHENOMENA**

### **Effects of Adrenal Stress, Crowd Dynamics, Visual Acuity**

- **Workshop**  
Type identifications in Airport / Train or Bus Station / Demonstration
- **Submission Signal Displays**  
Recognizing when subject may be ready to talk
- **The Initial Approach**  
Techniques for physically approaching the subject and questions you should ask immediately

## **MEET THE INSTRUCTOR...**



**D. Glenn Foster**

The "Father of The Kinesic Interview Technique" is recognized as the leading exponent, practitioner and teacher of the renowned interview and interrogation system. A born teacher, Glenn put his B.Sc. from Auburn University and his M. Ed. to good use teaching high school in Georgia until the financial demands of a young family found him turning to police work. Serving first with the Atlanta Police Department and then as a polygraph examiner, Glenn launched himself into his life-long study of the deceptive behaviors of humans in stress. Teaming up with Frederick. C. Link, they originated The Kinesic Interview Technique. The publication in 1980 of their book of the same name established the early fundamental Kinesic principles.

# **RESERVE YOUR SEAT TODAY!**

**To ensure your seat,  
registration and \$ 50.00 fee  
must be received no later than  
February 28, 2013.**

(Registrations will be accepted at the door if sufficient seating is available.)

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